



consource

Consulting Sourcing Made Easy

Dashboard interface for Anika Donin. The dashboard includes a greeting, a 'Filter' button, and a 'Period' selector set to '3 Months'. Key metrics are displayed: 69 Projects, an Avg Score of 93.71, and a +20 NPS Project. Three main sections are visible: 'Overdue Actions', 'Latest Demands', and 'Latest Projects'.

Overdue Actions [View All](#)

	Name	Due date
1	Score The Proposal Submitted By Caleb Bullen For Project Multimodal 2030	Jul 4, 2023
2	Score The Proposal Submitted By Tom Glover For Project M&A Strategy	Jul 1, 2023
3	Kelly Carino needs an NDA to participate to the RFP for project Distribution Network Strategy	May 5, 2023
4	Demand Commercial Excellence is Pending	May 4, 2023

Latest Demands [View All](#)

	Name	Status
1	Commercial Excellence	Pending
2	Sales Force Global Deployment	Approved
3	Leadership Development Program	Approved
4	Distribution Network Strategy	Approved
5	Global Operational Excellence	Approved

Latest Projects [View All](#)

	Name	Step
1	Estratégia de Fusão e Aquisição para Avengers Co Electronics	RFP
2	M&A Strategy	Selection
3	Global Operational Excellence	SOW
4	Market Study	Project Management

TAKE YOUR CONSULTING PROCUREMENT
TO THE NEXT LEVEL

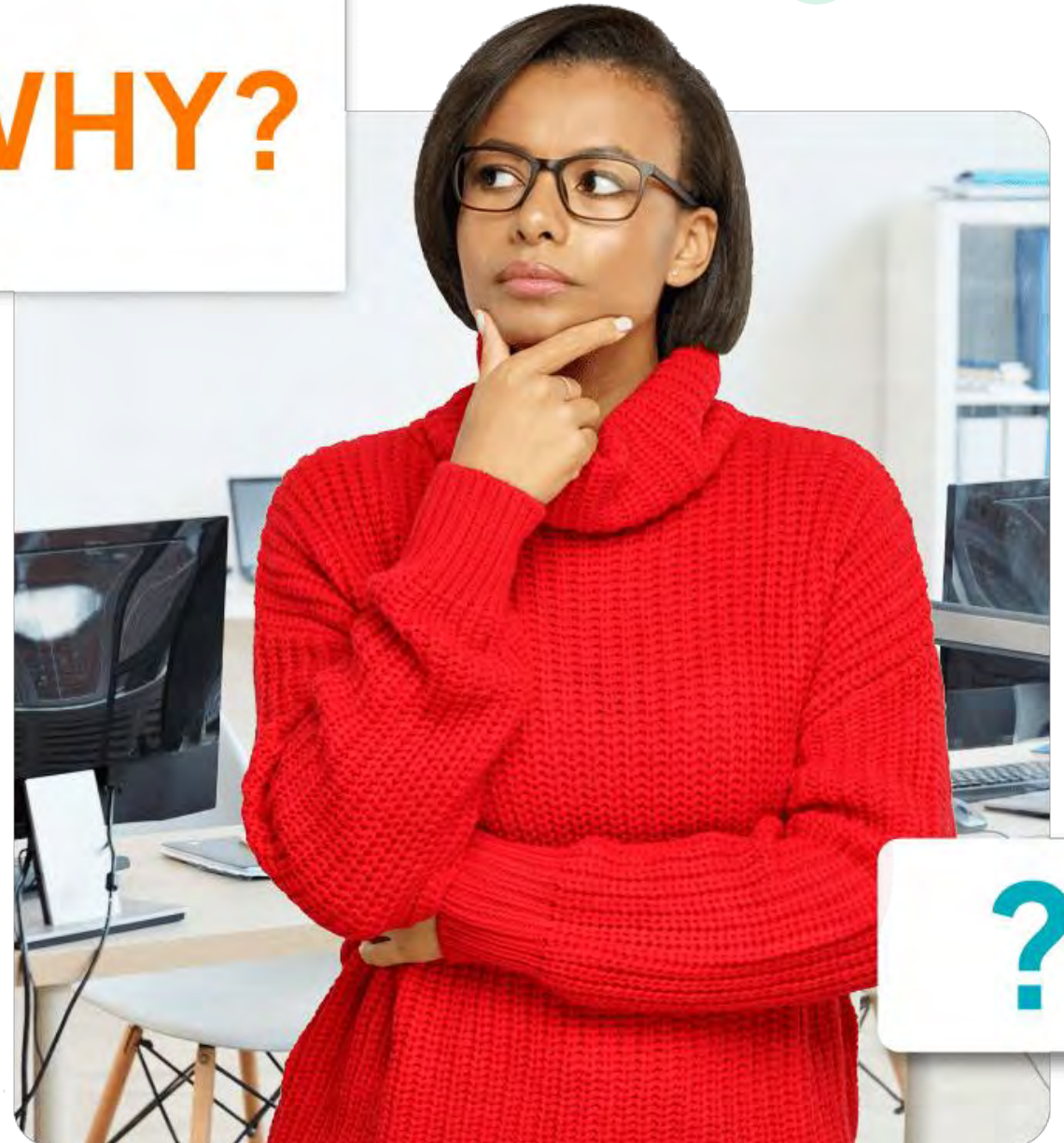


7%

Executives feel
equipped for such
purchases

WHY?

Consulting is a
complex category,
heavily relying on
relationships



Billions are wasted
each year
due to insufficient
market knowledge
or best practices



Leverage the Power of Digital consulting sourcing

- + **Source faster** with our intuitive and intelligent user interface, self-service portal and templates libraries
- + **Reduce your costs**, optimize what you buy and create relevant competition by combining your panel and our network
- + **Supercharge your consulting ROI** and get more impact from your consulting budget
- + **Equip your teams** with cutting-edge practices and on-demand support from our consulting sourcing experts



What makes **consourc**e a category of one

Consulting Sourcing Made Easy

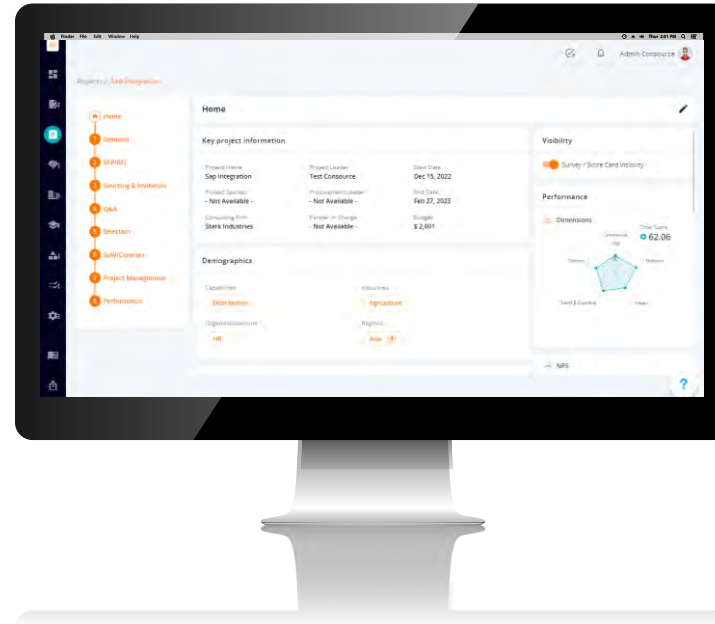
Streamline your project lifecycle with a seamless collaborative end-to-end workflow tailored to consulting.

Focus on ROI & strategic priorities

Treat consulting as a strategic investment and align your spend with your strategic priorities.

Consulting Supplier Management

Revolutionize your consulting supplier management to become your suppliers' number 1 priority.



360° collaboration

Spur collaboration for maximum impact and ensure the success of your consulting projects.

AI-Powered Supplier Matching

Always work with the best fit from your existing panel or from our global network of consulting firms.

Consulting Sourcing Expertise

Access on-demand consulting sourcing expertise to stay ahead of the curve and expand your horizons.

Transform your consulting procurement for maximum impact and savings

MAX
impact

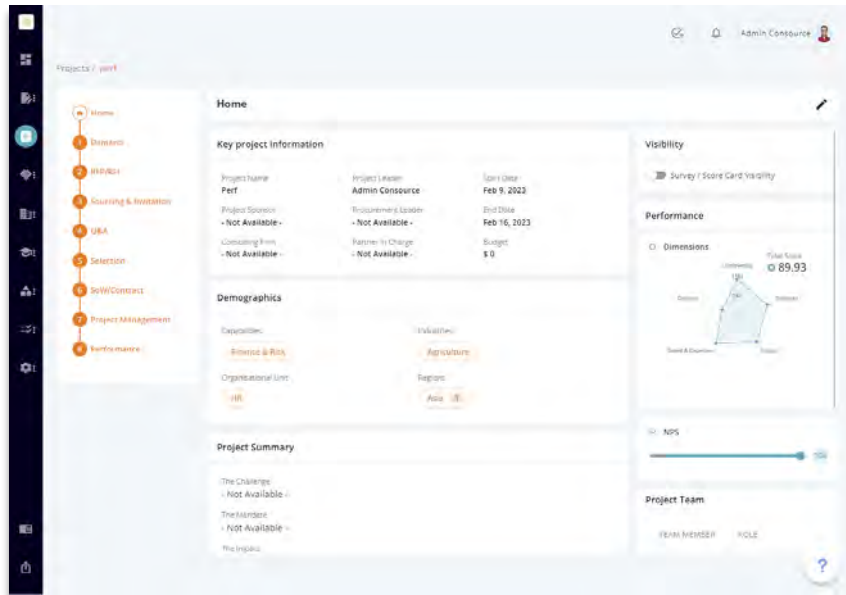
20-30%
Savings

MAX
ROI

Consulting Sourcing Made Easy



Maximize your consulting project's success with our innovative end-to-end project lifecycle module - ensuring seamless collaboration and management from start to finish.



- ★ *Library of Templates*
- ★ *Flexible Process Entry Points*
- ★ *Compass TM Methodology*

Demand

Effortlessly implement demand management with customized workflows and automation.

RFP/RFI

Define requirements collaboratively using our AI-powered RFP wizard and template library.

Sourcing & Invitation

Enhance your RFP process using AI-powered supplier matching, and NDA Wizard.

Q&A

Leverage our Q&A board to answer questions, and selectively share information with consultants.

Selection

Elevate your selection game with collaborative proposal evaluation, shortlisting, and debriefing.

SOW/Contract

Collaborate on creating SoWs with templates and RFP data, and manage the entire contract lifecycle end-to-end.

Project Management

Revolutionize your project management, collaborate with suppliers, manage changes, and ensure compliance.

Performance

Monitor project, track supplier outcomes and cost trends, evaluate impact and ROI, and optimize key deliverables.

Focus on ROI & strategic priorities



Consulting services have a significant impact beyond projects, shaping strategy, valuation, and profitability, and representing a vital investment in a company's future.

For optimal results, treat consulting like any other investment - carefully select projects, align them with company strategy, and monitor ROI.

+ Define your strategic priorities

Define your goals, investment priorities, and path to success. Assemble the perfect panel to guide you to victory and stay on track with your strategy.

+ Implement demand management

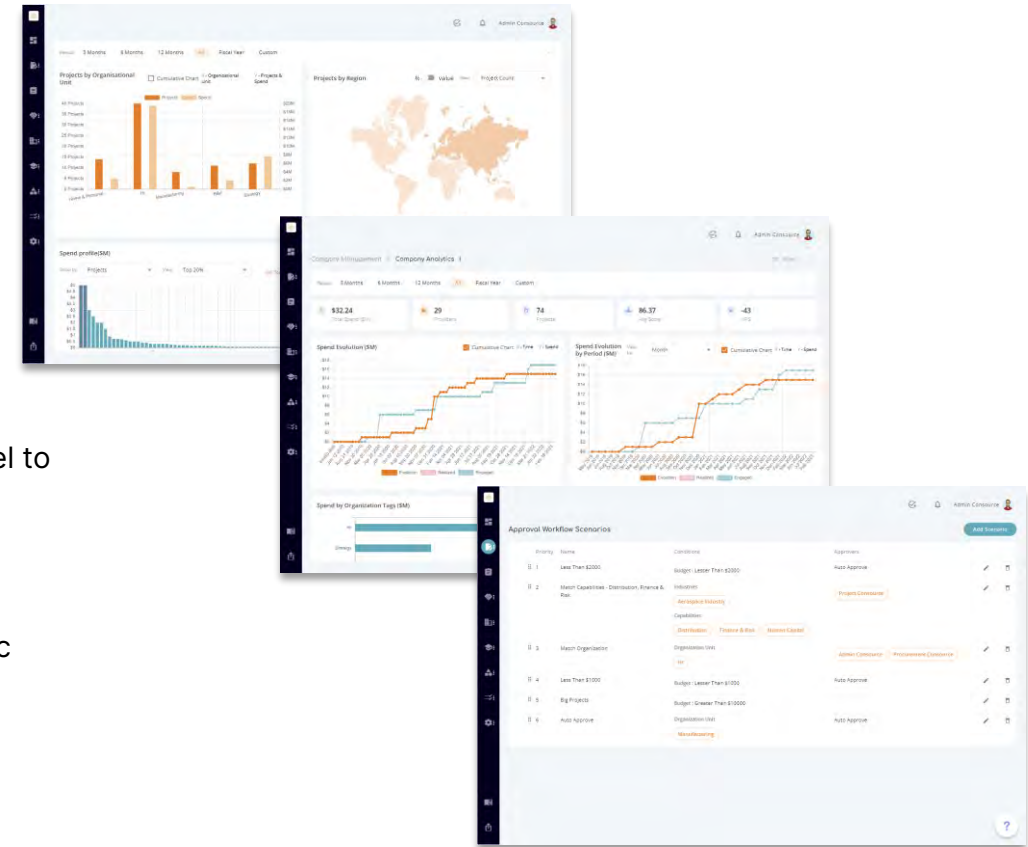
Unleash the power of our flexible demand management module to achieve your strategic priorities. Personalize your workflows and keep track of ROI data for sharper decisions.

+ Ensure budget and forecasts adherence

Revamp your budget cycle with real-time visibility of actual vs budgeted figures and effortless year-end forecasting. Optimize budget adherence and cost control.

+ Analyze your spend

Maximize ROI and align consulting spend with strategic priorities. Utilize real-time spending visibility to identify cost-saving opportunities and optimize investment in high-return areas.



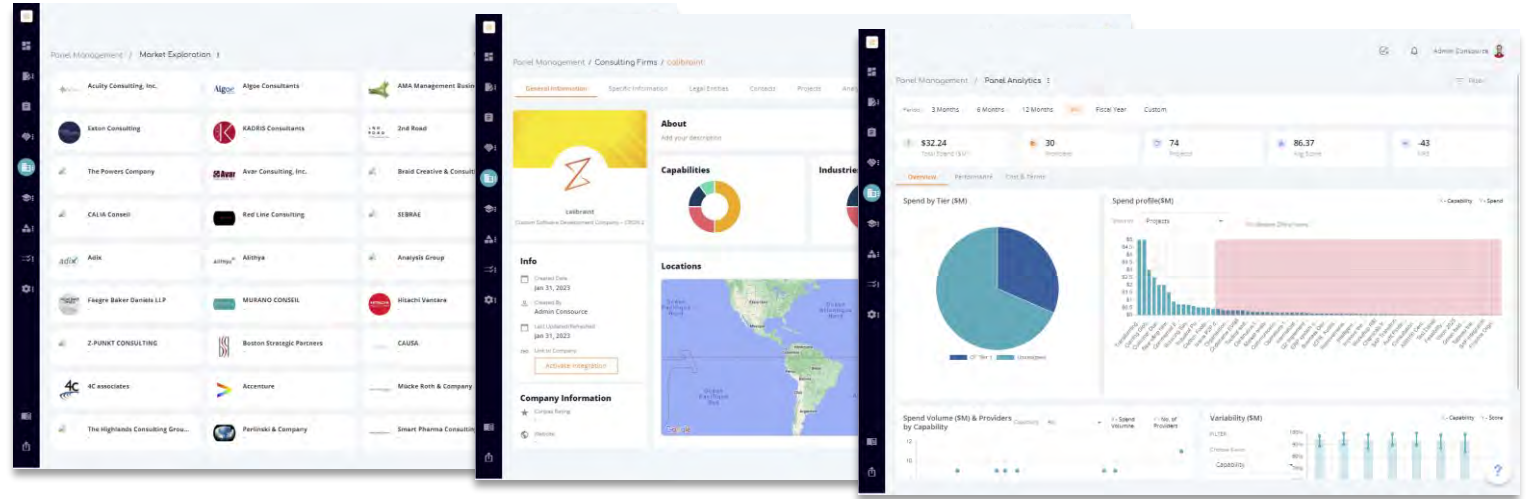
- ★ Flexible Workflow Designer
- ★ Detailed Spend Analytics
- ★ ROI Calculator

Consulting Supplier Management



Unlock the value of consulting supplier management by prioritizing strong relationships.

Negotiate better prices through a deeper understanding of your suppliers and become their top priority by fostering intimacy and trust.



+ Get all your supplier data in one place

- ✓ Access complete supplier information in one place.
- ✓ Improve and enrich supplier profiles using Improveo integration.
- ✓ Evaluate, track and improve supplier performance.
- ✓ Gain real-time insights and benchmark for your consulting panel.

+ Revolutionize Your Supplier Management

- ✓ Maximize supplier engagement and streamline onboarding.
- ✓ Manage all supplier-related tasks in one place.
- ✓ Expand your supplier network with the world's largest consulting database.



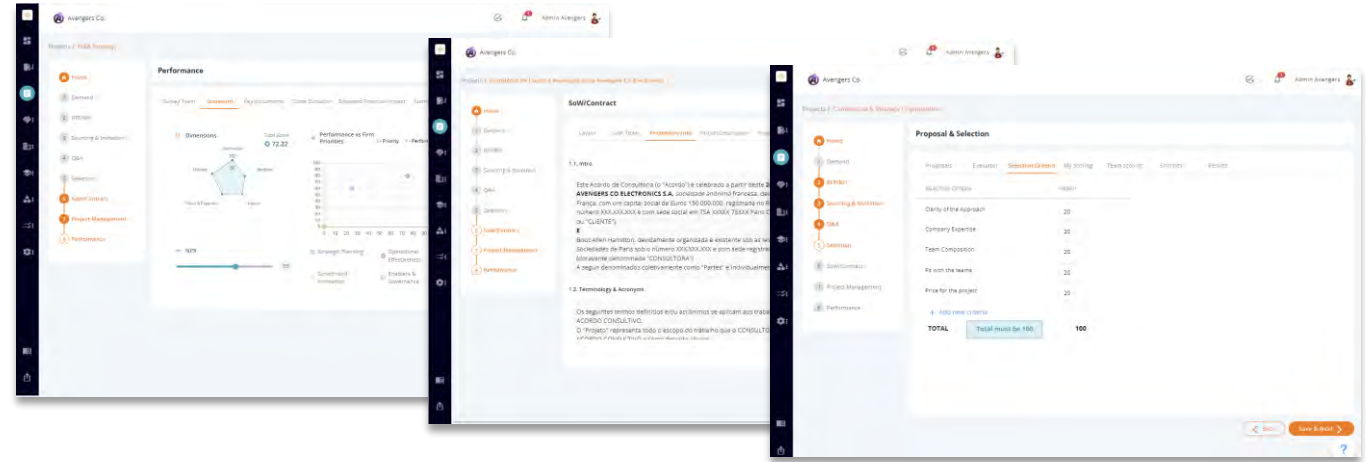
- ★ *Supplier Portal*
- ★ *Performance & Costs Benchmarks*
- ★ *Automated Supplier Profile Updates*

360° collaboration

Maximize your consulting project success with one powerful lever : collaboration.

Bring together procurement, legal, operations, and consultants for seamless teamwork and unparalleled results.

Don't leave your success to chance - prioritize collaboration for maximum impact.



+ Multifunctional Collaboration

Empower your team with collaborative project management that streamlines task assignment and tracking and promotes transparent communication.

+ Collaborative Project Lifecycle

Stay in sync with stakeholders. Track progress, share project updates, and leverage our collaborative assessment frameworks.

+ Collaborative Contract Management

Streamline the entire contracting process and facilitate discussions and negotiations between stakeholders and consultants.

+ Transparency & Feedback

Maintain open communication with consultants, clarify selection criteria and project requirements, and promote transparency and fairness.

+ Performance & Improvement

Foster long-term consulting partnerships by conducting team reviews, providing feedback and driving improvement to move from good to great.

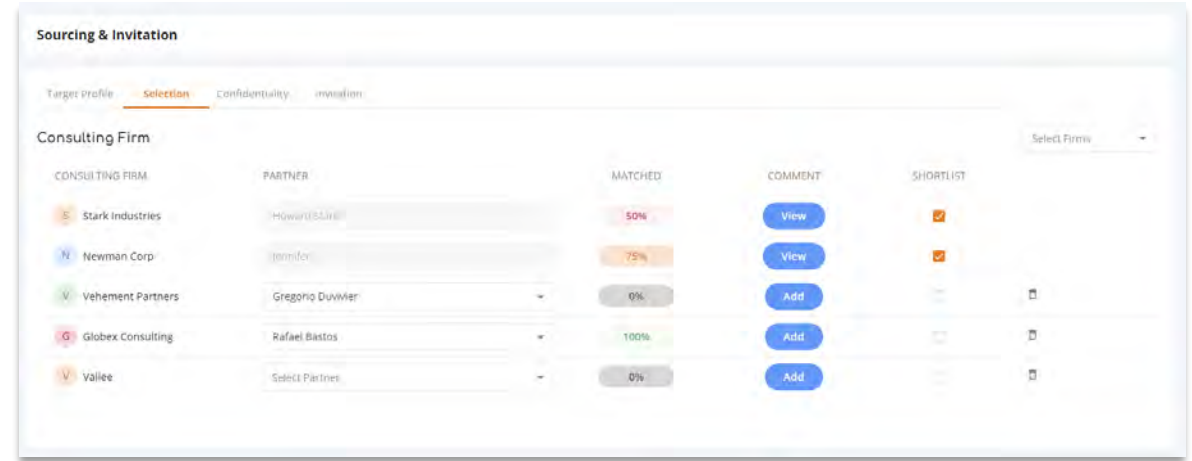


- ★ *In-project Chat Rooms*
- ★ *Deliverables Library*
- ★ *Actions Management*

AI-Powered Supplier Matching

Discover your ideal consulting partner and elevate your projects to new heights.

Select the consulting DNA tailored to your specific needs, unlock the full potential of your current suppliers, and explore a vast database of top consulting firms to find the perfect match.



CONSULTING FIRM	PARTNER	MATCHED	COMMENT	SHORTLIST
Stark Industries	Howard S. Stark	50%	View	<input checked="" type="checkbox"/>
Newman Corp	Jennifer	75%	View	<input checked="" type="checkbox"/>
Vehement Partners	Gregorio Duwvier	0%	Add	<input type="checkbox"/>
Globex Consulting	Rafael Bastos	100%	Add	<input type="checkbox"/>
Vallee	Select Partners	0%	Add	<input type="checkbox"/>

+ Panel Screening

Screen your existing panel and identify the ones that best match your DNA profile.

+ Panel Enrichment

Expand your panel by inviting new suppliers that best fit your project needs.

+ Consulting DNA Profile

Build the consulting DNA profile of the perfect candidate for your project.

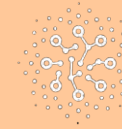
+ Supplier discovery

Leverage the consource global network of consulting firms to explore new options.



- ★ Custom Filters & Tags
- ★ Crowdsourced Profiles
- ★ 4000+ Consulting Firms

Consulting Sourcing Expertise



consourse
Consulting Sourcing Made Easy

Unleash your potential and meet your goals with our unmatched expertise available at your fingertips.

Elevate your skills and knowledge through on-demand access to expert support, interactive roundtables, and up-to-date industry benchmarks included in your subscription.

Expand your horizons and stay ahead of the curve. Let us help you realize your full potential.



Access our expertise

Unlock the power of thought leadership for smarter consulting sourcing. Access our expert publications and stay up-to-date on the latest trends.

Get personalized support

As a subscriber, access on-demand support from our expert consultants. Get valuable insights to help you achieve excellence in your consulting sourcing.

Connect with peers


As a member, you'll have access to a vibrant community of practitioners who can provide valuable insights and support

Elevate Your Game

Elevate your consulting sourcing game with our recurring round table discussions. Connect with other practitioners, share successes and challenges.

Unlock valuable insights

Unlock critical insights into the rapidly changing consulting and procurement industry with annual surveys and benchmarks.

-  ★ CQ Hotline & Expertise
- ★ Peer to Peer Networking
- ★ Crowdsourced Knowledge

Security, Confidentiality & Privacy



We prioritize the security of your data. Our state-of-the-art security features ensure confidentiality and safety.

Your information is treated with the utmost care and we treat it as our own. You can trust us to protect your data.



Security

- ✓ We use Auth0 by Okta for user Authentication
- ✓ We secure client access via Single Sign On using Security Assertion Markup Language (SAML)
- ✓ We offer Multiple Factor Authentication for higher security and password retrieval



Confidentiality

- ✓ Our data and servers are hosted by AWS for flexibility, reliability, security and scalability reasons
- ✓ All data is encrypted
- ✓ We have a strictly controlled access to production environment for authorized personnel only



Process Integrity

- ✓ To avoid any surprises, we use separate Environments for development, staging and production.
- ✓ We have implemented agile state of the art development practices
- ✓ Our process includes a triple testing and quality assurance before any release in production



Availability

- ✓ We leverage Amazon Web Services to maintain multiple instances in different data centres.
- ✓ Our clients are global and so it our set-up to offer our services all around the globe.



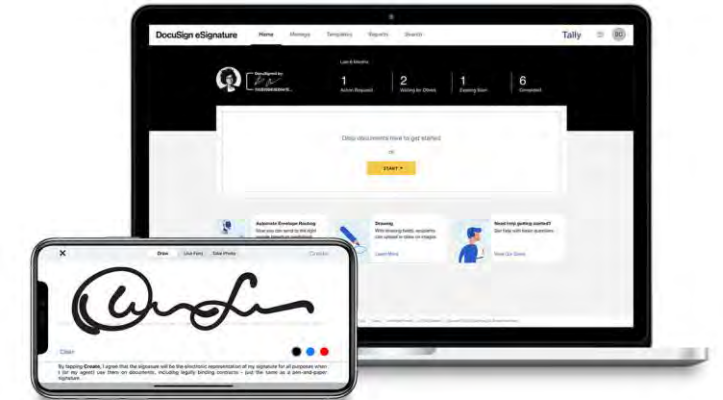
Privacy and Data Protection

- ✓ We are compliant with the latest regulations : California Consumer Privacy Act (CCPA), General Data Protection Regulation (GDPR), California Privacy Regulation Act (CPRA), EU – ES Privacy Shield
- ✓ We have prepared the organization and its processes to obtain the ISO 27001 & SOC 2 certifications (Privacy, Security, Availability, Processes, Confidentiality)

Standalone or Integrated

Our platform offers flexibility to meet your needs, allowing you to seamlessly integrate it into your workflow as a standalone app or as part of your tech stack.

We believe in giving you the power to choose what works best for your team, providing the ultimate in customization and control.



Source to Pay

- SAP Ariba
- Ivalua
- Jaggaer
- Coupa

Automate Tasks to use one single interface

- Supplier Data
- PO Creation
- Invoices & Payments
- Exchange rates

E-Signature

- DocuSign
- AdobeSign
- Dropbox Sign
- Pandadoc

Sign and Store Contracts online

- Non-Disclosure Agreements (NDAs)
- Master Service Agreements (MSAs)
- Statements of Work (SOWs)

Others

- Open APIs
- Pre-built Connectors
- Webhooks

Connect with other SaaS Applications

- Business Intelligence
- Project management
- Contract Management
- Supplier Relationship Management
- Spend Analysis

Progressive development on a client-by-client basis

Is consource Global?

Yes, we operate on all continents

Besides the app will soon be available in Spanish, French, Portuguese, German and Italian

What if I need help?

Our Consulting Team will gladly help you with your projects at no charge.

Is there a module for Contingent Workforce Management

Short answer is no. You can use Consource for Time and Materials projects if you have limited needs.

However, we prefer for the time being to stay focused on being the best Platform for Consulting Procurement



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Consulting Sourcing Made Easy

Do you provide solutions for the management of the Consulting Tail?

Yes, we offer the possibility to fast track some tail projects and regroup them under one single umbrella (CORE)

This is done out of the app for now but will be integrated shortly

Do you have a mobile version

Not yet. We prefer to focus on the core features for now.

But it is on our roadmap

Can I use only the modules I need?

Yes, you can use only the RFP wizard or the contract management if you want

You can also enter the process at any step you want.

The modules you don't want can be toggled off so you don't see them.

How long does it take to implement consource?

From our experience, it can take from 2 weeks to 4 months depending on the level of integration and the complexity of your organization.

But we will be there for you at each step of your journey

Your contacts to **move forward**



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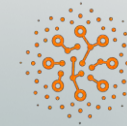


Laurent THOMAS

CTO, Consulting Quest

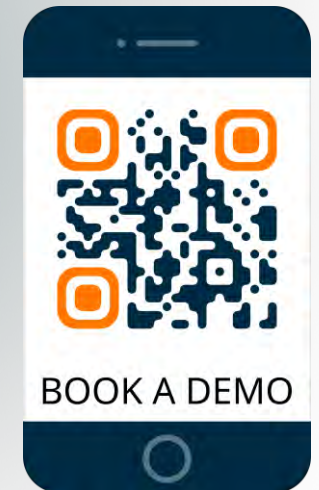
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or





Thank You For
Your Time →



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